

# VINEYARD DEVELOPMENT PROPOSAL

Ranch Name: John Doe  
 Ranch Location: Malibu, CA  
 Quote Number: 12-2009



DEVELOPMENT SPEC'S	
Estimated Acreage	0.5
Estimated Number of Vines	600
Grape Type	Pinot

DEVELOPMENT COSTS		Per Vine Cost	Total
<b>Development Fee</b>		\$0.00	\$0.00
<b>Vines</b>	Vine Costs	\$4.00	\$2,400.00
<b>Labor</b>	Planting	\$5.50	\$3,300.00
	Irrigation System	\$3.50	\$2,100.00
	Trellis System	\$10.50	\$6,300.00
	Install Protection Tubes	\$3.75	\$2,250.00
	Misc. Labor (Supervision, Testing, Permits)	\$1.00	\$600.00
<b>Equipment</b>	Land Preparations (Cleanup, Flagging, Planting)	\$1.00	\$600.00
	Irrigation (Trenching)	\$0.75	\$450.00
<b>Materials</b>	Trellis	\$9.00	\$5,400.00
	Irrigation	\$7.00	\$4,200.00
	Tanks/Backflow Device	\$2.00	\$1,200.00
	Other & Misc	\$2.00	\$1,200.00
<b>Total Costs</b>		<b>\$50.00</b>	<b>\$30,000.00</b>

PAYMENT SCHEDULE		
Due upon receipt of signed agreement	10%	\$3,000.00
Due upon completion of preparation phase	20%	\$6,000.00
Due upon completion of irrigation installation	20%	\$6,000.00
Due upon completion of entire development	50%	\$15,000.00
<b>Total Payment</b>	<b>100%</b>	<b>\$30,000.00</b>

Please initial here that you understand this estimate and would like Somis Pacific Ag Mgmt to proceed with the planned development.

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 John Doe



# GROVE DEVELOPMENT PROPOSAL

Ranch Name: John Doe  
Ranch Location: Malibu, CA  
Quote Number: 12-2009

I have read and understand the grove development budget 12-2009 given to me by Somis Pacific Ag Mgmt. I understand that this is only an estimate and that if any unforeseen changes or problems with the development arise, I will be notified of additional costs before work is started. I will not be responsible for any additional work unless agreed upon by me. I agree to follow the payment schedule indicated on the quote and if I fail to do so, I will be charged an additional fee.

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John Doe